



EXOTIC

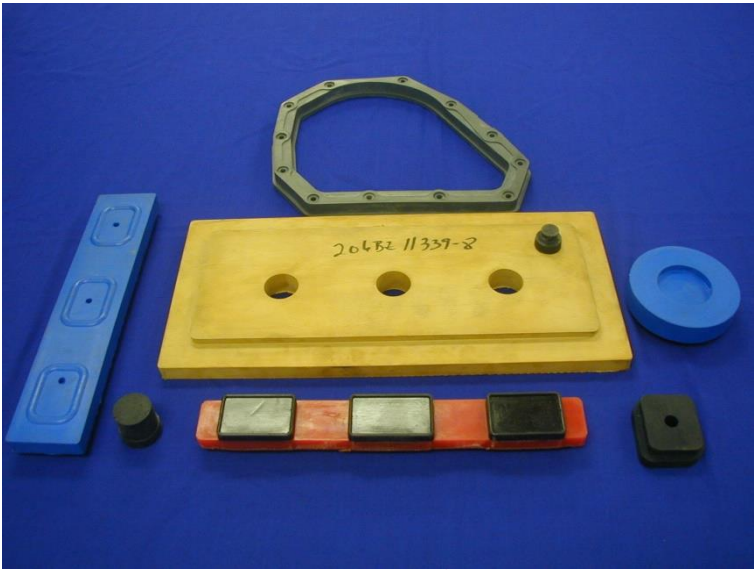
AUTOMATION & SUPPLY

Save Money and Increase Performance with Exotic Urethane, Neoprene & Natural Gum Rubber Seals

Problem

The customer uses urethane and rubber seals on their machines for leak testing parts that have been manufactured on their lines. The seals they were buying had high prices, poor performance and extremely long lead times coming from Japan.

This was costing the customer a significant amount of money and forcing them to keep extra inventory on hand due to how poor the performance was and the long lead times.



Solution

Exotic was able to provide this customer with seals made by our Engineered Rubber & Plastics Team at a much more affordable price with lower lead time.

Exotic was also able to solve the performance issue by testing with different materials in order to find the appropriate seal for the application.

Success Factors	Customer Value
Exotic was able to offer a solution that corrected every issue the customer was experiencing with the competitor seals.	Saved money with a lower price, decreased lead times and increased performance over the competitor.

Featured Products

Urethane, Neoprene & Natural Gum Rubber Seals – Manufactured by the Exotic Engineered Rubber & Plastics Team.