



EXOTIC

AUTOMATION & SUPPLY

Crimper Placement Program

Problem

A large commercial equipment rental company was utilizing Exotic's mobile HOSEDOCTOR service and traveling to individual ParkerStores to have hoses assemblies made for their equipment.

Because they required hose assemblies so frequently, this process became very time-consuming and costly for the customer.

Solution

Exotic recommended the customer utilize the Crimper Placement Program. Their agreement included 5 crimpers, 4 for their trucks and 1 for their facility.

This cut the cost and time by eliminating the need for mobile service and store travel. This also enabled the customer to make their own hose assemblies in the field.

Exotic went to the customer's facility to train their staff how to use the equipment and go over important safety protocols.



Success Factors

The Crimper Placement Program allowed the customer to utilize 5 crimpers.

Customer Value

The customer was able to cut costs and increase efficiency by making hoses in-house & in the field.

Featured Products

Parker Hose Crimper - Parker's family of crimping machines enable any user to make factory-quality hose assemblies quickly, easily and cost-effectively. These crimpers are simple to operate and they're built to provide years of dependable service. Designed to produce accurate crimps from the first time it's used.