



January 18th, 2010

To our valued customers:

In an effort to continue to offer you World Class Motion and Control products at the best value, Parker Hannifin made the decision to sell the Parker Troy, Motion and Control distributorship in Michigan to Exotic Automation & Supply. Please be assured Parker's commitment to the automotive market remains strong and our Engineering & Specification team will continue to operate out of the Parker Troy, MI facility. Their mandate will be to continue working closely with automotive manufactures, tier one suppliers and OEM customers to help specify Parker motion and control solutions on a global basis.

To ensure you continue to receive the best customer service possible, our team is working with Exotic Automation & Supply to guarantee a smooth transition. Exotic Automation & Supply has been a valued distribution partner for Parker since 1972 and has tremendous resources and expertise to continue supporting your Parker Hannifin needs.

Rest assured all of your engineering, price agreements and support commitments will be honored by Exotic Automation & Supply. Our teams will be working together for the next two weeks to tie up any loose ends you may have with Parker Troy and begin to transition your orders to Exotic Automation & Supply on January 31st, 2010.

Please take the time to meet with our transition team(s) so we can best understand your individual needs and concerns as we move forward together. If you have any questions that are not addressed by the team visiting your company, please feel free to contact the individuals listed below.

Thank you for your understanding; we look forward to continuing to provide you with world class products and support.

Sincerely,

Mike O'Hara
Vice President Distribution – NA
Parker Hannifin Corporation

Tom Marino
President
Exotic Automation & Supply

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